



**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**

Applicant : Jeffrey A. Anderson

Art Unit : 3635

Serial No. : 10/633,694

Examiner : Jeanette E. Chapman

Filed : August 5, 2003

Title : METAL FRAMING MEMBER AND METHOD OF MANUFACTURE

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**APPEAL BRIEF**

Appellants are appealing the rejection of claims 1, 3-15, 44, 54, 55, 60 and 61 from the action dated October 7, 2009. A Notice of Appeal is being filed concurrently. Appellants request that the rejection of these claims be reversed.

**(i) Real Party in Interest**

The real party of interest is Jeffrey A. Anderson. This application has not been assigned to any other entity.

**(ii) Related Appeals and Interferences**

There are no related appeals or interferences.

**(iii) Status of Claims**

Claims 1, 3-15, 44, 54, 55, 60 and 61 are pending and are being appealed. Claims 1, 54, 60 and 61 are independent form. Claims 2, 16-26, 31, 35, 45-48, 52 and 59 have been canceled. Claims 27-30, 32-34, 36-43, 49-51, 53 and 56-58 have been withdrawn.

**(iv) Status of Amendments**

No amendments were made to the claims subsequent to the amendments filed on May 18, 2009. In the amendments filed May 18, 2009, claim 27 was amended to correct a typographical error. New claims 60 and 61 were added and entered by the Examiner.

**(v) Summary of Claimed Subject Matter**

Claim 1 relates to a metal framing member (see for example, reference numeral 100 of Figure 1) including a formed metal sheet having a length and including a web region (see for example, reference numeral 601 of Figure 6) including a plurality of expanded web slots (see reference numeral 103 of Figure 1) including voids (see reference numeral 104 of Figure 1) and metal web elements (see reference numeral 102 of Figure 1) and extending along a portion of the length, wherein the region includes a plurality of reinforcements (see for example, reference numeral 101 of Figure 1) proximate to the web slots and confined to the web elements and exclusive to the web voids (see p. 2, lines 3-5 and p. 4, lines 15-16 of the specification). Each expanded web slot has a length to width ratio of 2:1 or greater. The ratio of the distance between adjacent slots (see reference numeral 103 of Figure 1) prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. See Figures 1 and 6 of the specification.

Claim 54 relates to a metal framing member (see for example, reference numeral 100 of Figure 1) comprising: a formed metal sheet including a plurality of expanded web slots (see reference numeral 103 of Figure 1) in a region of the formed metal sheet, wherein the expanded web slots are heat treated, each expanded web slot having a length to width ratio of 2:1 or greater. See p. 2, line 26 to p. 3, line 6 and Figures 1 and 6 of the specification. The ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. See Figures 1 and 6 of the specification.

Claim 60 relates to a metal framing member including a formed metal sheet having a web region (see for example, reference numeral 601 of Figure 6) including a plurality of expanded web slots (see reference numeral 103 of Figure 1) provided in columns extending in the web region of the formed sheet metal (see p. 3, lines 12-16 of the specification) and two flanges extending from the web region (see reference numeral 602 of Figure 6), wherein the web region includes web elements (see Figure 6 and see for example, reference numeral 102 of Figure 1)

and a plurality of reinforcements exclusively in the web elements (see for example, reference numeral 301 of Figure 3 and originally filed claim 15); wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure (see p. 2, lines 14-16 of the specification), and wherein the formed metal sheet further includes a second flange extending from the web region in a direction substantially parallel to the first flange (see p. 2, lines 22-23 of the specification).

Claim 61 relates to a metal framing member prior to expansion that includes a formed metal sheet having a length and including a web region (see for example, reference numeral 601 of Figure 6) including web elements (see Figure 6 and see for example, reference numeral 102 of Figure 1) and a plurality of reinforcements exclusively in the web elements (see for example, reference numeral 301 of Figure 3 and originally filed claim 15) and two flanges (see p. 2, lines 19-20 of the specification), each flange extending from the web region (see p. 2, lines 20-21 of the specification), and from two, three or five columns of web slots extending along a portion of the length in the web region or at least one of the flanges (see p. 2, lines 24-25 and p. 3, lines 12-15 of the specification) ; wherein the formed metal sheet further includes a closing region extending between the flanges to form a substantially tubular structure (see p. 2, lines 14-16 of the specification).

**(vi) Grounds of Rejection to be Reviewed on Appeal**

1. Whether claim 61 is unpatentable under 35 U.S.C. § 112, second paragraph
2. Whether claims 1, 3-15, 44 and 54-55 are unpatentable under 35 U.S.C. § 112, first paragraph.
3. Whether claims 1, 3-5, 9, 11-14 and 54-55 are unpatentable under 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al.
4. Whether claims 6-8 and 10 are unpatentable under 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al. in view of U.S. Patent no. 6,205,740 to Ekerholm.
5. Whether claims 15, 44 and 60-61 are unpatentable over 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al. in view of U.S. Patent No. 5,527,625 to Bodnar.

**(vii) Arguments**

**1. Whether claim 61 is unpatentable under 35 U.S.C. § 112, second paragraph**

The Examiner has rejected claim 61 under 35 U.S.C. § 112, second paragraph, as being indefinite. See Office Action at p. 2. Specifically, the Examiner states that “[c]laim 61 has no[] clear meaning and is perhaps indefinite with the use of the language ‘ … a plurality of reinforcements exclusively in the web elements and two flanges, each flange extending from the web region, and from two, three or five columns of web slots extending along a portion of the length in the web region or at least one of the flanges; wherein the formed metal sheet further includes a closing region extending between the flanges to form a substantially tubular structure.’” Id.

Claim 61 relates to a metal framing member prior to expansion that includes a formed metal sheet having a length and including a web region including web elements and a plurality of reinforcements exclusively in the web elements and two flanges, each flange extending from the web region, and from two, three or five columns of web slots extending along a portion of the length in the web region or at least one of the flanges; wherein the formed metal sheet further includes a closing region extending between the flanges to form a substantially tubular structure. Support for claim 61 may be found at, for example, originally filed claims 17-22, 25 and 26 and p. 2, lines 24-25 and p. 3, lines 4-5 and 12-15 of the specification. The specification describes that a plurality of slots can be arranged in offset columns substantially parallel to a length of a member. See p. 3, lines 12-15 of the specification. The specification further states that reinforcements in the web elements can include flanges or darts. See p. 3, lines 15-16 of the specification. Figures 3 and 6 further provide support for the phrase “a plurality of reinforcements exclusively in the web elements and two flanges, each flange extending from the web region, and from two, three or five columns of web slots extending along a portion of the length in the web region or at least one of the flanges.”

Accordingly, the specification sufficiently describes the claimed invention in full, clear, concise and exact terms. Appellant thus respectfully requests reconsideration and withdrawal of this rejection.

2. Whether claims 1, 3-15, 44 and 54-55 are unpatentable under 35 U.S.C. § 112, first paragraph

The Examiner has maintained the rejection of claims 1, 3-15, 44 and 54-55 under 35 U.S.C. § 112, first paragraph, as failing to comply with the written description requirement. See Office Action at p. 2. Claims 1 and 54 are independent claims. The Examiner maintains that the phrase “the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater” is not supported by the specification. See Office Action at p. 2.

Appellant submits that the Examiner has continued to maintain the written description rejection over several Office Actions but has failed to articulate to the Appellant the precise reasons why the Examiner does not find support in the specification despite Appellant’s showing of support in the specification.

MPEP 2163.02 states that “[t]he subject matter of the claim need not be described literally in order for the disclosure to satisfy the description requirement.” (emphasis added). Rather, it is sufficient if the “description clearly allow persons of ordinary skill in the art to recognize that he or she invented what is claimed.” Id. MPEP 2163.02 further states that

[u]nder *Vas-Cath, Inc. v. Mahurkar*, 935 F.2d 1555, 1563-64, 19 USPQ2d 1111, 1117 (Fed. Cir. 1991), to satisfy the written description requirement, an applicant must convey with reasonable clarity to those skilled in the art that, as of the filing date sought, he or she was in possession of the invention, and that the invention, in that context, is whatever is now claimed. The test for sufficiency of support in a parent application is whether the disclosure of the application relied upon “reasonably conveys to the artisan that the inventor had possession at that time of the later claimed subject matter.” *Ralston Purina Co. v. Far-Mar-Co., Inc.*, 772 F.2d 1570, 1575, 227 USPQ 177, 179 (Fed. Cir. 1985) (quoting *In re Kaslow*, 707 F.2d 1366, 1375, 217 USPQ 1089, 1096 (Fed. Cir. 1983)).

The phrase “the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater” is supported by Figures 1 and 6 of the specification. For example, Figure 6 of the specification illustrates that “the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.” When measured directly from Figure 6, the distance between adjacent slots prior to expansion is 1/8<sup>th</sup> of an inch whereas the width of the formed sheet prior to expansion is an inch. See Figure 6 of the specification.

MPEP 2163.02 also states that

[a]n applicant shows possession of the claimed invention by describing the claimed invention with all of its limitations **using such descriptive means as words, structures, figures, diagrams, and formulas that fully set forth the claimed invention.** *Lockwood v. American Airlines, Inc.*, 107 F.3d 1565, 1572, 41 USPQ2d 1961, 1966 (Fed. Cir. 1997). Possession may be shown in a variety of ways including description of an actual reduction to practice, or by showing that the invention was "ready for patenting" such as by the **disclosure of drawings** or structural chemical formulas that show that the invention was complete, or by describing distinguishing identifying characteristics sufficient to show that the applicant was in possession of the claimed invention. See, e.g., *Pfaff v. Wells Elecs., Inc.*, 525 U.S. 55, 68, 119 S.Ct. 304, 312, 48 USPQ2d 1641, 1647 (1998); *Regents of the University of California v. Eli Lilly*, 119 F.3d 1559, 1568, 43 USPQ2d 1398, 1406 (Fed. Cir. 1997); *Amgen, Inc. v. Chugai Pharmaceutical*, 927 F.2d 1200, 1206, 18 USPQ2d 1016, 1021 (Fed. Cir. 1991) (one must define a compound by "whatever characteristics sufficiently distinguish it").

(emphasis added).

Accordingly, the specification sufficiently describes the claimed invention in full, clear, concise and exact terms. Appellant respectfully requests reconsideration and withdrawal of this rejection.

3. Whether claims 1, 3-5, 9, 11-14 and 54-55 are unpatentable under 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al.

The Examiner has rejected claims 1, 3-5, 9, 11-14 and 54-55 under 35 U.S.C. § 103(a) as being unpatentable over U.S. Patent No. 5,605,024 to Sucato et al. ("Sucato"). See Office Action at p. 3. Claims 3-5, 9, 11-14 depend from independent claim 1. Claim 54 depends from independent claim 55.

Claim 1 relates to a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. Claim 54 relates to a metal framing member including a formed metal sheet including a plurality of expanded web slots in a region of the

formed metal sheet, wherein the expanded web slots are heat treated, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

The Examiner contends that “Sucato et al discloses a metal framing member comprising: a formed metal sheet ....” See Office Action at p. 3. The Examiner cites to numeral elements 64, 65, 66 as equivalents to web region, web slots and reinforcements respectively. *Id.* Appellant respectfully traverses this contention.

Sucato describes a “claimed assembly [that] comprises a pair of U-shaped channels the legs of which are arranged to face each other in a parallel spaced arrangement and are interconnected by a rigid stiffener.” (emphasis added). See col. 2, lines 11-14. Sucato also explains that “[t]his stiffener extends between the U-shaped channels and into the legs of each of the channels to attach them in a rigid configuration to form the novel stud assembly.” See col. 2, lines 14-17. Sucato further states that

FIGS. 20 and 21 disclose a stud 61 comprising a pair of U-shaped members 62 and 63 which may be formed of a metallic material that are interconnected by bight 64 comprising an expandable mesh 65. The expandable mesh originally comprised a flat piece of metal stamped to form a mesh configuration the physical orientation of which may be varied by moving one of the members 62 and 63 away from or toward the other as indicated by the arrows in FIG. 21, to increase or decrease the width of the mesh.

(emphasis added). See col. 4, lines 22-30 of Sucato. Sucato refers to “channels or studs for walls of buildings and more particularly to a stud assembly comprising a pair of channels held together by a stiffener at one or more points or places along their length to form a new and improved stud assembly.” See col. 1, lines 10-14 of Sucato and see also, Figures 2, 3, 9, 13, 12-18 and 19. Sucato further describes that “FIG. 2 illustrates a modification of the prior art structure shown in FIG. 1 wherein channel or stud assembly 25 comprises two members 26 and 27.” See col. 3, lines 16-22 of Sucato. As such, Sucato does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a

length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. Sucato also does not teach or suggest a metal framing member including a formed metal sheet including a plurality of expanded web slots in a region of the formed metal sheet, wherein the expanded web slots are heat treated, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

The Examiner contends that “Applicant has not shown the criticality and relevancy for including these ratios” and that “Applicant has not shown that ratios outside the recited ratios cause the framing member to not function as intended or to function disfavorably.” See Office Action at p. 5. Appellant respectfully traverses these contentions.

The criticality and relevancy for including these ratios with respect to the formed metal sheet should not be taken into account in an obviousness rejection. Nevertheless, Appellant refers to the Declaration by Jeffrey A. Anderson (“the Anderson Declaration”), which was previously filed on November 9, 2006, attached at the Evidence Appendix. The Anderson Declaration states that “[t]he combination of a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater are necessary to achieve the structure on the web that is not available when these features are not all present in combination.” See paragraph 4 of the Anderson Declaration. Thus, Appellant has demonstrated the criticality and relevancy of these ratios with respect to the formed metal sheet. In contrast, the Examiner has not provided any factual support or evidence as to why the Examiner doubts the criticality and relevancy of the ratios with respect to the formed metal sheet. Appellant further submits that there is no requirement in patent law that Appellant must show “that ratios outside the recited ratios cause the farming member to not function as intended or to function disfavorably.”

Accordingly, claims 1 and 54, and claims that depend therefrom are patentable over Sucato for at least the reasons discussed above. Appellant requests that this rejection be reconsidered and withdrawn.

4. Whether claims 6-8 and 10 are unpatentable under 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al. in view of U.S. Patent no. 6,205,740 to Ekerholm.

The Examiner has rejected claims 6-8 and 10 under 35 U.S.C. § 103(a) as being unpatentable over Sucato in view of U.S. Patent no. 6,205,740 to Ekerholm (“Ekerholm”). See Office Action at p. 6. Claims 6-8 and 10 depend from independent claim 1.

As explained above, Sucato does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

Such a defect is not remedied by Ekerholm either. Ekerholm describes “[a]n elongate supporting element [that] has a cross section with a web (9) and two side flanges (10, 11) for the supporting of building panels or the like.” See Abstract. Ekerholm does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

Accordingly, claim 1, and claims that depend therefrom are patentable over Sucato and Ekerholm for at least the reasons discussed above. Appellant requests that this rejection be reconsidered and withdrawn.

5. Whether claims 15, 44 and 60-61 are unpatentable over 35 U.S.C. §103(a) as being obvious over U.S. Patent No. 5,605,024 to Sucato et al. in view of U.S. Patent No. 5,527,625 to Bodnar

The Examiner has rejected claims 15, 44 and 60-61 under 35 U.S.C. § 103(a) as being unpatentable over Sucato in view of U.S. Patent No. 5,527,625 to Bodnar. See Office Action at p. 6. Claims 15 and 44 depend from independent claim 1. Claims 60 and 61 are independent claims.

Independent Claim 1

As previously explained, Sucato does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

Such a defect is not remedied in Bodnar either. Bodnar describes “[a] metal member having at least one edge formation” with a C-shaped cross section. See Abstract and Figures 2a, 3, 6, 9 of Bodnar as examples. Bodnar fails to teach or suggest does not teach or suggest a metal framing member including a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

There is no motivation or suggestion within the references to combine Sucato with Bodnar. The references, alone and in combination, fail to teach the claimed ratio of web element width to unexpanded framing member width.

Accordingly, claims 1 and claims that depend therefrom are patentable over the combination of Sucato and Bodnar for at least the reasons discussed above. Appellant requests that this rejection be reconsidered and withdrawn.

Independent claims 60 and 61

Sucato refers to “channels or studs for walls of buildings and more particularly to a stud assembly comprising a pair of channels held together by a stiffener at one or more points or places along their length to form a new and improved stud assembly.” See col. 1, lines 10-14 of Sucato and see also, Figures 2, 3, 9, 13, 12-18 and 19. Sucato further describes that “FIG. 2 illustrates a modification of the prior art structure shown in FIG. 1 wherein channel or stud assembly 25 comprises two members 26 and 27.” See col. 3, lines 16-22 of Sucato. As such, Sucato does not teach or suggest a metal framing member wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure (see claim 60) nor does Sucato teach or suggest a metal framing member prior to expansion wherein the formed metal sheet includes a closing region extending between the flanges to form a substantially tubular structure (see claim 61).

Such a defect is not remedied in Bodnar either. Bodnar describes “[a] metal member having at least one edge formation” with a C-shaped cross section. See Abstract and Figures 2a, 3, 6, 9 of Bodnar as examples. Bodnar does not teach or suggest a metal framing member wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure (see claim 60). Bodnar also does not teach or suggest a metal framing member prior to expansion wherein the formed metal sheet includes a closing region extending between the flanges to form a substantially tubular structure (see claim 61).

The references, alone or in combination fail to teach or suggest a metal framing member wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure (see claim 60) or a metal framing member prior to

expansion wherein the formed metal sheet includes a closing region extending between the flanges to form a substantially tubular structure (see claim 61).

Accordingly, claims 60 and 61 are patentable over the combination of Sucato and Bodnar for at least the reasons described above. Appellant requests that this rejection be reconsidered and withdrawn.

**Evidence of Non-Obviousness**

MPEP 2141 states that the “Office policy is to follow *Graham v. John Deere Co.* in the consideration and determination of obviousness under 35 U.S.C. 103.” MPEP 2141 further states that “[a]s quoted above, the four factual inquires enunciated therein as a background for determining obviousness are as follows: (A) Determining the scope and contents of the prior art; (B) Ascertaining the differences between the prior art and the claims in issue; (C) Resolving the level of ordinary skill in the pertinent art; and (D) Evaluating evidence of secondary considerations.”

Appellant respectfully requests the consideration of two Declarations under 37 C.F.R. § 1.132 from Roger A. LaBoube (“LaBoube declaration,” attached at the Evidence Appendix) and Francis J. Roost (“Roost declaration,” attached at the Evidence Appendix), previously filed on September 8, 2007, as evidence of secondary consideration in the determination of obviousness under 35 U.S.C. § 103.

Professor LaBoube is a Professor in the Department of Civil Engineering at the University of Missouri-Rolla. Professor LaBoube has reviewed the metal framing member concept and has concluded the following:

This concept is innovative in that it incorporates the structural features required of a wall stud application. Importantly the metal framing member design concept incorporates a highly efficient use of materials, thus the high strength to weight ratio should be realized.

In addition to providing an efficient load bearing wall stud, the web profile should realize significant energy efficiency. Further, the use of galvanized sheet steel is an appropriate material selection. The sheet steel provides excellent strength and the galvanized coating will ensure long term durability.

See the LaBoube declaration.

Mr. Roost is a retired (unlicensed) Certified Public Accountant (CPA) who was asked to comment on the potential commercial value of the design as presented in U.S. Application Serial No. 10/633,694. Mr. Roost has concluded the following:

First, based on a 2002 study (best available) for non residential construction, interior walls, published by the Steel Framing Alliance, there are 2.8 billion lineal feet of product made annually, that could be affected. A copy of the study is attached as Exhibit A. See page 13. The Reported Tonnage of product ha[s] been converted to lineal feet in exhibit B.

Second, the design concept described in the above-mentioned provisional and utility applications reduces usage of material by 37% as compared to the existing commercial product. Current interior wall technology uses 0.331 lb/ft versus 0.209 lb/ft with this new concept. The savings which result is 0.122 lb/ft. A copy of the calculations is Exhibit C.

Third, according to the 9/6/2007 edition of the American Metal Market, pricing on Galvanized Steel used to make this product is currently is \$39.00 per hundredweight or \$0.39/lb., A copy of the pricing is attached as Exhibit D.

If this design was incorporated into 100% of the available market, the annual market value through material savings alone would be \$133,000,000.00. Calculations are Exhibit E. These calculations do not include Exterior walls, Floors and Roofs, which per the inventor, are also potential uses of this patent [application].

See the Roost declaration.

As such, substantial evidence of non-obviousness exists relating to commercial success and unexpected advantages of Appellant's invention. Appellant respectfully requests reconsideration and withdrawal of this rejection.

Applicant : Jeffrey A. Anderson  
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CONCLUSION

The rejection of all claims should be reversed for the reasons given above. Appellant further requests that the previously paid Appeal Brief fee on June 30, 2008 be applied to this present Appeal Brief. The Commissioner is authorized to charge an additional amount of \$ 15 to cover the increased Appeal Brief fee under 37 CFR 41.20(b)(2) from Deposit Account No. 19-4293. Should any further fees be required, please charge Deposit Account **19-4293**.

Respectfully submitted,

Date: 1-5-10



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**(viii) Claims Appendix**

1. (Rejected) A metal framing member comprising: a formed metal sheet having a length and including a web region including a plurality of expanded web slots including voids and metal web elements and extending along a portion of the length, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot has a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.
2. (Canceled)
3. (Rejected) The member of claim 1, wherein the formed metal sheet includes a web region and a first flange extending from the web region.
4. (Rejected) The member of claim 3, wherein the formed metal sheet further includes a second flange extending from the web region in a direction substantially parallel to the first flange.
5. (Rejected) The member of claim 3, wherein the web region includes the expanded web slots.
6. (Rejected) The member of claim 3, wherein the first flange includes the expanded web slots.

7. (Rejected) The member of claim 3, wherein each of the web region and the first flange includes the expanded web slots.
8. (Rejected) The member of claim 5, wherein each of the web region, the first flange and the second flange includes the expanded web slots.
9. (Rejected) The member of claim 4, wherein the formed metal sheet further includes a closing region extending the first flange to the second flange to form a substantially tubular structure.
10. (Rejected) The member of claim 9, wherein each of the web region, the first flange, the second flange and the closing region includes the expanded web slots.
11. (Rejected) The member of claim 1, wherein each web slot extends along a portion of a length of the member.
12. (Rejected) The member of claim 1, wherein the plurality of web slots is arranged in offset columns substantially parallel to a length of the member.
13. (Rejected) The member of claim 1, wherein the plurality of web slots form three or more columns of slots along the length of the member.
14. (Rejected) The member of claim 13, wherein the plurality of web slots form five or more columns of slots along the length of the member.
15. (Rejected) The member of claim 1, further comprising additional reinforcements in the web elements.

16-26. (Canceled)

27. (Withdrawn) A method of manufacturing a framing member comprising:  
providing a formed metal sheet having a length and a web region; placing a plurality of slots along a portion of the length in the web region such that the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater; placing reinforcements proximate to the slots confined to the web elements and exclusive to the web voids; and expanding the slots of the web region to form expanded slots having a web element and a web void, each expanded web slot having a length to width ratio of about 2:1 or greater.

28. (Withdrawn) The method of claim 27, wherein providing the formed metal sheet includes roll forming a metal sheet.

29. (Withdrawn) The method of claim 27, wherein placing the plurality of slots includes piercing slots into the region.

30. (Withdrawn) The method of claim 27, wherein placing the plurality of slots includes stamping the slots into the region.

31. (Canceled)

32. (Withdrawn) The method of claim 27, wherein expanding the slots includes passing the formed metal sheet over a tapered block.

33. (Withdrawn) The method of claim 27, wherein expanding the slots includes mechanically moving sides of the region apart.
34. (Withdrawn) The method of claim 27, wherein the reinforcements are placed proximate to the slots before expanding the slots.
35. (Canceled)
36. (Withdrawn) The method of claim 27, wherein the formed metal sheet includes a first flange extending from the web region and a second flange extending from the web region in a direction substantially parallel to the first flange.
37. (Withdrawn) The method of claim 27, further comprising placing a plurality of slots along a portion of the length in each of the first flange and the second flange.
38. (Withdrawn) The method of claim 37, further comprising expanding the slots of the first flange and the second flange.
39. (Withdrawn) The method of claim 36, wherein the formed metal sheet further includes a closing region extending the first flange to the second flange to form a substantially tubular structure.
40. (Withdrawn) The method of claim 27, wherein placing the plurality of slots includes arranging the slots in offset columns substantially parallel to a length of the member.

41. (Withdrawn) The method of claim 27, further comprising heat treating the member after expanding the slots.

42. (Withdrawn) A method of building a structure comprising: placing an expanded framing member in a portion of the structure, the expanded framing structure including a plurality of expanded web slots forming a plurality of web elements and a plurality of voids in a region of the framing member, wherein the region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, and each expanded web slot has a length to width ratio of 2:1 or greater and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

43. (Withdrawn) The method of claim 42, further comprising installing wiring, plumbing or a heating duct through at least one void of the member.

44. (Rejected) The member of claim 1, wherein the reinforcements include a strengthening flange.

45-48. (Canceled)

49. (Withdrawn) The method of claim 27, wherein the reinforcements are placed proximate to the slots after expanding the slots.

50. (Withdrawn) The method of claim 27, wherein the reinforcements include a strengthening flange.

51. (Withdrawn) The method of claim 42, wherein the reinforcements include a strengthening flange.

52. (Canceled)

53. (Withdrawn) A method of manufacturing a framing member comprising:  
providing a formed metal sheet having a length and a web region; placing a plurality of slots along a portion of the length in the web region such that the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater; expanding the slots of the web region to form expanded slots having a web element and a web void, each expanded web slot having a length to width ratio of about 2:1 or greater; and heat treating the member.

54. (Rejected) A metal framing member comprising: a formed metal sheet including a plurality of expanded web slots in a region of the formed metal sheet, wherein the expanded web slots are heat treated, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater.

55. (Rejected) The member of claim 1, wherein the reinforcements include a dart or dimple.

56. (Withdrawn) The method of claim 27, wherein the reinforcements include a dart or dimple.

57. (Withdrawn) The method of claim 42, wherein the reinforcements include a dart or dimple.

58. (Withdrawn) The method of claim 27, wherein the reinforcements are placed prior to placing the slot.

59. (Canceled)

60. (Rejected) A metal framing member comprising: a formed metal sheet having a web region including a plurality of expanded web slots provided in columns extending in the web region of the formed sheet metal and two flanges extending from the web region, wherein the web region includes web elements and a plurality of reinforcements exclusively in the web elements; wherein the formed metal sheet includes a closing region extending the first flange to the second flange to form a substantially tubular structure, and wherein the formed metal sheet further includes a second flange extending from the web region in a direction substantially parallel to the first flange.

61. (Rejected) A metal framing member prior to expansion comprising: a formed metal sheet having a length and including a web region including web elements and a plurality of reinforcements exclusively in the web elements and two flanges, each flange extending from the web region, and from two, three or five columns

Applicant : Jeffrey A. Anderson  
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of web slots extending along a portion of the length in the web region or at least one of the flanges; wherein the formed metal sheet further includes a closing region extending between the flanges to form a substantially tubular structure.

**(ix) Evidence Appendix**

A copy of the declaration under 37 CFR § 1.132 from Jeffrey A. Anderson filed on November 9, 2006, and relied upon by Appellant in the appeal is attached. The declaration was entered and considered by the Examiner as evidenced on p. 10 of the Office Action mailed on October 7, 2009.

A copy of the declaration under 37 CFR § 1.132 from Roger A. LaBoube filed on September 8, 2007 and relied upon by Appellant in the appeal is attached. The declaration was entered and considered by the Examiner as evidenced on p. 10 of the Office Action mailed on April 2, 2008.

A copy of the declaration under 37 CFR § 1.132 from Francis J. Roost filed on September 8, 2007 and relied upon by Appellant in the appeal is attached. The declaration was entered and considered by the Examiner as evidenced on p. 10 of the Office Action mailed on April 2, 2008.

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**(x) Related proceedings Appendix**

None.



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant : Jeffrey A. Anderson

Art Unit : 3635

Serial No. : 10/633.694

Examiner : Jeanette E. Chapman

Page 1 of 1

**Patent No. 4,536,555** : **August 6, 1985** : **METAL FRAMING MEMBER AND METHOD OF MANUFACTURE**

## Mail Stop Amendment

**Mail Stop Amendment  
U.S. Patent and Trademark Office  
Customer Service Window  
Randolph Building  
401 Dulany Street  
Alexandria, VA 22314**

**DECLARATION OF JEFFREY A. ANDERSON UNDER 37 C.F.R. §1.132**

I, Jeffrey A. Anderson, declare:

1. I am an inventor of the subject matter described and claimed in the above-captioned patent application.

2. I have reviewed the Office Action mailed August 10, 2006 in the above-captioned patent application, German Patent Document 3,336,378 to Knauf, U.S.

Patent No. 5,605,024 to Sucato, et al. (“Sucato”), U.S. Patent No. 5,913,788 to Herren (“Herren”), and U.S. Patent No. 5,527,625 to Bodnar (Bodnar).

3. The device and method claimed in the above-captioned application includes a formed metal sheet including a plurality of expanded web slots in a web region. The web region includes a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids; each expanded web slot has a length to width ratio of 2:1 or greater; and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater. See e.g. claims 1, 27, 42, 53 and 54.

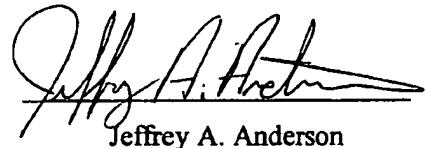
4. The combination of a plurality of reinforcements proximate to the web slots and confined to the web elements and exclusive to the web voids, each expanded web slot having a length to width ratio of 2:1 or greater, and the ratio of the distance between adjacent slots prior to expansion to a width of the formed metal sheet prior to expansion is 1:8 or greater are necessary to achieve the structure on the web that is not available when these features are not all present in combination.

Applicant : Jeffrey A. Anderson  
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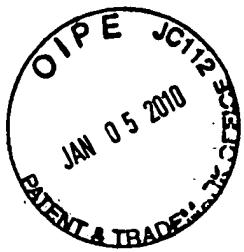
Attorney's Docket No.: 14917.0002

5. All statements made herein of my knowledge are true and that all statements made on information and belief are believed to be true; and further these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application or any patents issued thereon.

Date: 11/9/06



Jeffrey A. Anderson



Attorney's Docket No.: 14917.0002

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**

Applicant : Jeffrey A. Anderson Art Unit : 3635  
Serial No. : 10/633,694 Examiner : Jeanette E. Chapman  
Filed : August 5, 2003  
Title : METAL FRAMING MEMBER AND METHOD OF MANUFACTURE

Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

**DECLARATION OF ROGER A. LABOUBE UNDER 37 C.F.R. §1.132**

I, Roger A. LaBoube, declare:

1. I am a Professor in the Department of Civil Engineering at the University of Missouri-Rolla. I have a BS, MS and PhD in Civil Engineering. I have been professionally involved with the cold-formed steel industry for over 25 years. I have authored multiple publications that serve to support the development of industry design standards for the application of cold-formed steel products in Commercial and Residential Buildings.

2. I have reviewed the metal framing member concept as presented in Provisional Application No. 60/588,798 filed on July 19, 2004 and as presented in U.S. Application Serial No. 10/633,694, also published as US 2004-0093822 A1, which claims priority to that provisional application.

3. I have reviewed the metal framing member concept to be used in wall stud applications. This concept is innovative in that it incorporates the structural features required of a wall stud application. Importantly the metal framing member design concept incorporates a highly efficient use of materials, thus the high strength to weight ratio should be realized.

4. In addition to providing an efficient load bearing wall stud, the web profile should realize significant energy efficiency. Further, the use of galvanized sheet steel is

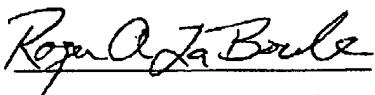
Applicant : Jeffrey A. Anderson  
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an appropriate material selection. The sheet steel provides excellent strength and the galvanized coating will ensure long term durability.

5. All statements made herein of my knowledge are true and that all statements made on information and belief are believed to be true; and further these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application or any patents issued thereon.

Date: 9/25/07

  
\_\_\_\_\_  
Roger A. LaBoube



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant : Jeffrey A. Anderson

Art Unit : 3635

Serial No. : 10/633,694

Examiner : Jeanette E. Chapman

Filed : August 5, 2003

Title : METAL FRAMING MEMBER AND METHOD OF MANUFACTURE

Commissioner for Patents

P.O. Box 1450

Alexandria, VA 22313-1450

**DECLARATION OF FRANCIS J. ROOST UNDER 37 C.F.R. §1.132**

I, Francis J. Roost declare:

1. I am a retired (unlicensed) Certified Public Accountant (CPA). I have been asked to comment on the potential commercial value of the design as presented by the Provisional Application No. 60/588,798 filed on July 19, 2004 which is also presented in U.S. Application Serial No. 10/633,694, also published as US 2004-0093822 A1, which claims priority to that provisional application.

2. First, based on a 2002 study (best available) for non residential construction, interior walls, published by the Steel Framing Alliance, there are 2.8 billion lineal feet of product made annually, that could be affected. A copy of the study is attached as Exhibit A. See page 13. The Reported Tonnage of product have been converted to lineal feet in exhibit B.

Second, the design concept described in the above-mentioned provisional and utility applications reduces usage of material by 37% as compared to the existing commercial product. Current interior wall technology uses 0.331 lb/ft versus 0.209 lb/ft with this new concept. The savings which result is 0.122 lb/ft. A copy of the calculations is Exhibit C

Third, according to the 9/6/2007 edition of the American Metal Market, pricing on Galvanized Steel used to make this product is currently is \$39.00 per hundredweight or \$0.39/lb.. A copy of the pricing is attached as Exhibit D.

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3. If this design was incorporated into 100% of the available market, the annual market value through material savings alone would be \$133,000,000.00. Calculations are Exhibit E. These calculations do not include Exterior walls, Floors and Roofs, which per the inventor, are also potential uses of this patent

4. All statements made herein of my knowledge are true and that all statements made on information and belief are believed to be true; and further these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application or any patents issued thereon.

Date: Sept 15, 2003



Francis J. Roost

# **EXHIBIT A**

DATA AND STATISTICAL ANALYSIS OF THE  
USE OF COLD-FORMED STEEL IN  
NONRESIDENTIAL CONSTRUCTION



Steel Framing industry Council

# Introduction

**S**teel framing, a concept introduced in the 1920s and 1930s, is now a common sight in commercial, institutional, and industrial projects around the world. A variety of factors in the market place, including heightened requirements for non-combustible assemblies, environmental advantages, and design flexibility, promise to increase the specification and use of steel framing. This growth is destined to continue as other critical elements fall into place, including the establishment and proliferation of codes and standards, introduction of new tools and construction techniques, maturation of the truss and components industry, and an expanding ranks of knowledgeable and experienced framers and engineers.

As the use of steel framing has grown, so has the need to assess where that growth is taking place so that manufacturers, suppliers, and builders can better align themselves to meet current needs. The purpose of this study was to develop a statistical analysis of the nonresidential steel framing market and the industry's current participation in a broad spectrum of applications and categories of structures. Through this report, it is our intention that the user will gain a better, more precise understanding of where steel framing currently enjoys significant market share, and where there are opportunities for growth.

## Collection of Data

This report was developed by a team of individuals representing a broad range of disciplines within the steel framing industry, including builders, component and panel fabricators, steel producers, and stud manufacturers. Data was collected from a variety of sources, including F.W. Dodge, R.S. Means, the Steel Stud Manufacturers Association (SSMA), and FMI.

The data from F.W. Dodge provided the number of units and total square footage constructed for various nonresidential market segments, which included Stores and Food Service, Warehouses, Office and Bank Buildings, Hotels & Motels, Garages & Service Stations, Manufacturing Plants, Laboratories, Schools & Colleges, Libraries & Museums, Dormitories, Hospital & Health Treatment, Public Buildings, Religious, Amusement, Apartments/Assisted Living, and Miscellaneous. The data from R.S. Means provided typical building characteristics for each market segment, which included the number of stories, wall height and gross floor area. Additional characteristics for the representative buildings were derived, including the footprint area, length and width.

For each component (i.e., exterior walls, interior walls, floors and roofs) and for each representative building, typical framing designs were established and material intensities (lbs/sf) determined. These material intensities were multiplied by the square footage of construction from F.W. Dodge to compute the market opportunity (tons) for each market segment.

Overall market share was computed by dividing industry shipments (tons) by the market opportunity. Industry shipments were as reported by SSMA with an adjustment for estimated non-SSMA member shipments. Market share for interior walls was determined by considering only the industry shipments of 18, 27 and 30-mill thickness material. Market share for exterior walls was determined from an extensive survey that had been conducted in 1997 by FMI for the American Iron & Steel Institute (AISI). Market share for floor and roof framing represented the balance of industry shipments, excluding walls, divided by the market opportunity for these components.

## **Total Market Opportunity**

In defining the potential market demand for cold-formed steel framing, the entire area within a structure where framing members could be used was totaled and translated into tons using the method as described above. Not included in this calculation were areas within specific types of structures that typically would not be available to steel framing. For example, only elevated floor area was considered in determining the floor framing opportunity, as it is not envisioned that cold-formed steel would replace slab-on-grade construction.

If steel framing were used in all the available nonresidential applications, it would require shipments of 4,464,258 tons per year. By far, the largest segment would be Apartment/Assisted Living at 1,055,193 tons as these are typically multi-story structures with many interior walls, and large roof systems. Warehouses, Stores/Food Service, Office/Bank Buildings, and Schools/Colleges would also consume significant volumes of steel studs.

Roofs are the area within the structure where there is the greatest potential demand for steel studs at 1,432,569 tons per year. The Warehouses segment represents the largest possible demand at 317,635 tons per year, followed by Stores/Foodservice at 207,406 tons per year.

The second largest potential application for steel framing is Exterior Walls at 1,267,853 tons per year. Apartments/Assisted Living category represents the largest possible demand at 185,350 tons per year. Other Dodge categories with the largest potential demand include Stores/Food Service, Warehouses, and Garages/Service Stations that typically are designed as large perimeters with few interior partitions.

At 1,224,291 tons per year, the Interior Walls segment represents nearly as much potential as Exterior Walls. Again, the Apartments/Assisted Living category is the largest by far at 495,385 tons per year. Office/Bank Buildings, another category typified by many interior spaces, is second largest at 228,205 tons per year.

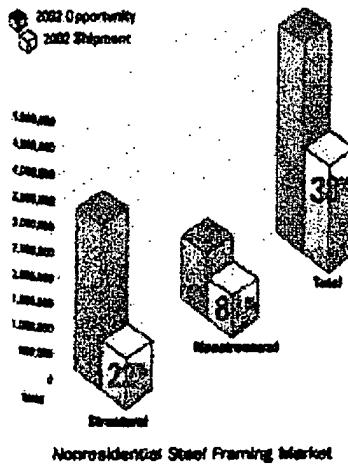
Not surprisingly, Floors is the nonresidential segment with the smallest potential demand for steel framing materials at 540,445 tons per year. This relatively small potential is due to the fact that nearly half of Dodge structural categories typically utilize slab-on-grade construction.

## Current Market Share

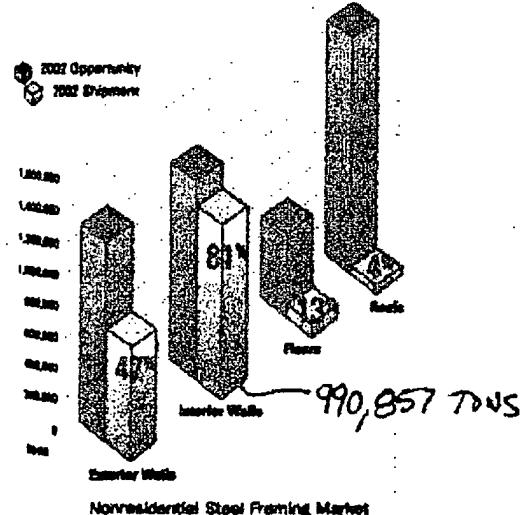
The estimated size of the current (2002) market for nonresidential steel framing is determined by applying a rationalized percentage (see section I.) to the total market opportunity described (Section II).

Using this method, the total amount of steel framing shipped to all nonresidential segments was 1,716,911 tons in 2002. Of the four main applications, it is not surprising that Interior Walls represents the largest single destination for steel studs at 990,857 tons in 2002. This is estimated to represent 81.4 percent share of the available market. Using the FMI study (Section I), Exterior Walls had obtained 47 percent share of the available market. Floors and Roofs are shown to have captured a very small portion of the available market at 13 percent and 4 percent, respectively.

Market Share by Product - 2002



Market Share by Application - 2002



## **Segments of Opportunity**

This study provides the reader with a starting point for developing a better understanding of "opportunity", which could be defined as the difference between actual and potential participation.

A partial analysis might show the following:

### **Warehouses**

Total Opportunity	517,565 tons
Current Participation	97,933 tons
<b>419,632 tons Opportunity for Growth</b>	

### **Schools / Colleges**

Total Opportunity	465,826 tons
Current Participation	120,383 tons
<b>345,443 tons Opportunity for Growth</b>	

### **Dormitories**

Total Opportunity	61,786 tons
Current Participation	30,272 tons
<b>31,514 tons Opportunity for Growth</b>	

Other considerations could also include those factors that may weigh in favor of the use of steel framing, such as increasing requirements for non-combustible construction, and economic conditions that may stimulate or restrain types of structures within the nonresidential construction industry. Those considerations are beyond the scope of this document.

Dr. 1

## Market Data and Building Characteristics

### FW Dodge Market Data

Dodge Segment	Means Class	1,000 SF	No. of Units	Typical Building Characteristics per RS Means						
				Avg. SF	Stories	Wall Height	Gross SF	Footprint	Width	Length
1 Stores and Food Services	Restaurant, Fast Food			1	10	4000	4000	53	75	257
Store, Convenience				1	12	4000	4000	53	75	257
Average		252,885	20,449	12,366	1	11	4000	4000	53	75
2 Warehouses	Warehouses	185,819	6,617	29,593	1	24	30000	30000	145	208
3 Office and Bank Buildings	Office, 2-4 Story			3	12	20000	68867	69	97	995
Bank				1	14	4100	4100	54	76	260
4 Hotels & Motels	Motel, 2-3 Story	150,458	23,100	6,513	2	13	12080	5383	61	87
Average		39,396	1,121	35,144	3	9	49000	163333	107	162
5 Garages & Service Stations	Garage, Repair			1	14	10000	10000	84	119	406
Garage, Service Station				1	12	1400	1400	31	45	152
Average		158,915	4,887	32,109	1	13	5700	5700	58	82
6 Manufacturing Plants	Factory	52,180	1,972	26,480	1	20	30000	30000	145	206
7 Laboratories	Medical Office, 1 Story	18,061	728	22,082	1	10	7000	7000	70	100
8 Schools & Colleges	School, Jr High	227,850	11,757	19,380	2	12	110000	59000	197	279
9 Libraries & Museums	Library	12,881	1,182	10,898	2	14	22000	11000	88	125
10 Dormitories	Apartment, 1-3 Story	23,071	721	31,999	3	10	22500	7500	73	103
11 Hospital & Health Treatment	Medical Office, 2 Story	98,558	7,480	12,909	2	10	7000	3500	50	70
12 Public Buildings	Town Hall, 2-3 Story	36,581	2,627	13,917	3	12	18000	6000	65	92
13 Religious	Church	51,146	4,543	11,258	1	24	17000	17000	110	155
14 Amusement	Movie Theatre	70,082	6,905	10,145	1	20	12000	12000	92	130
15 Apartments/Assisted Living	Apartment, 1-3 Story	394,011	29,401	13,401	3	10	22500	7500	73	103
16 Misc.	Average	24,627	1,870	13,170	2	14	24583	13657	98	139
	Totals	1,800,451	125,380	14,362						

### Assumptions

- Means building models are similar to Dodge classifications.
- Widths and lengths are assumed values based on rectangular shaped buildings.
- LF of Wall is building perimeter

## Exterior Walls

Tons of steel in each Dodge Classification based on 100% steel exterior walls

Dodge Segment	Means Class	Stories	Wall Height	LF Wall	Steel in Wall		
					350S162-43	600S162-43	Total (LBS)
1 Stores and Food Service	Restaurant, Fast Food	1	10	257	5,163	0	0
	Store, Convenience	1	12	257	6,184	0	0
	Average	1	11	257	5,868	0	0
2 Warehouses	Warehouse	1	24	703	0	0	5,688
	Average	2	13	627	0	15,987	2,83
3 Office and Bank Buildings	Office, 2-4 Story	3	12	985	0	56,153	28,08
	Bank	1	14	260	0	0	12,109
4 Hotels & Motels	Modul. 2-3 Story	3	9	1,557	0	31,933	0
	Average	2	13	627	0	6,055	22,021
5 Garages & Service Stations	Garage, Repair	1	14	408	0	0	37,487
	Garage, Service Station	1	12	1,62	0	4,878	0
	Average	1	13	279	0	2,439	9,496
6 Manufacturing Plants	Factory	1	20	703	0	0	46,794
	Medical Office, 1 Story	1	10	340	6,817	0	46,794
7 Laboratories	Medical Office	1	10	340	6,817	0	46,794
	Average	2	12	1,905	0	61,147	0
8 Schools & Colleges	School, Jr. High	2	12	1,905	0	61,147	0
	Average	2	14	852	0	0	61,147
9 Libraries & Museums	Library	2	14	852	0	0	61,147
	Average	3	10	1,085	21,169	0	39,670
10 Dormitories	Apartment, 1-3 Story	3	10	1,085	21,169	0	39,670
	Average	2	10	480	9,641	0	39,670
11 Hospital & Health Treatment	Medical Office, 2 Story	2	10	480	9,641	0	39,670
	Average	3	12	944	0	30,294	39,670
12 Public Buildings	Town Hall, 2-3 Story	3	12	944	0	0	30,294
	Average	1	24	529	0	0	21,169
13 Religious	Church	1	24	529	0	0	21,169
	Average	2	14	949	0	0	21,169
14 Amusement	Movie Theatre	1	20	445	0	0	44,623
	Average	3	10	1,055	21,169	0	44,623
15 Apartments/Assisted Living	Apartment, 1-3 Story	3	10	1,055	21,169	0	44,623
	Average	2	14	949	0	0	44,623
16 Misc.	Average	2	14	949	0	0	44,623
	Average	2	14	949	0	0	44,623
Wall Properties		Weight LB/LF		Wall Properties		Weight of Wall Section (LBS)	
350S162-43	1.14	350S162-43	1.14	350S162-43	100.32	100.32	2.01
600S162-43	1.52	600S162-43	1.52	600S162-43	133.76	133.76	2.68
600S162-54	1.89	600S162-54	1.89	600S162-54	166.32	166.32	3.33

WHT weight (1' high, 1' long) is based on calculations using a section & height, 10' long, 10' O.C.  
1.0 = the weight amplification factor to account for door/window openings, brackets, walls etc. included in the above calculation.

### Assumptions

- Means commercial construction examples are typical of Dodge classifications
- All exterior walls are steel framed
- Three side studs are used to approximate tons of steel.
- LF of wall is used to determine amount of steel in example.
- 350S162-43 studs are used in walls 12' foot high or less
- 600S162-43 studs are used for walls between 12' and 14' feet in height except for hotels and motels
- 600S162-54 studs are used for walls over 14' feet high



**Floors**  
Tons of steel in each Dodge Classification based on 100% steel floors

Dodge Segment	Means Class	Stories	Total SF	Footprint	Width	Length	Steel In Floor			Total (Tons)
							800S200-43	1000S200-43	1000S200-54	
1 Stores and Food Service	Restaurant, Fast Food	1	4,000	4,000	53	75	0	0	0	0.00
Store, Convenience		1	4,000	4,000	53	75	0	0	0	0.00
Average		1	4,000	4,000	53	75	0	0	0	0.00
2 Warehouses	Warehouse	1	30,000	30,000	145	206	0	0	0	0.00
3 Office and Bank Buildings	Office, 2-4 Story	3	20,000	6,667	69	97	0	0	0	0.00
	Bank	1	4,100	4,100	54	76	0	0	0	0.00
Average		2	12,050	5,383	61	87	0	9,650	9,650	4.82
4 Hotels & Motels	Hotel, 2-3 Story	3	49,000	16,333	107	152	0	72,425	72,425	36.21
5 Garages & Service Stations	Garage, Repair	1	10,000	10,000	84	119	0	0	0	0.00
	Garage, Service Station	1	1,400	1,400	31	45	0	0	0	0.00
Average		1	5,700	5,700	58	82	0	0	0	0.00
6 Manufacturing Plants	Factory	1	30,000	30,000	145	206	0	0	0	0.00
7 Laboratories	Medical Office, 1 Story	1	7,000	7,000	70	100	0	0	0	0.00
8 Schools & Colleges	School, Jr. High	2	110,000	55,000	197	279	0	120,136	120,136	60.07
9 Libraries & Museums	Library	2	22,000	11,000	88	125	0	19,666	19,666	9.83
10 Dormitories	Apartment, 1-3 Story	3	22,500	7,500	73	103	0	27,040	27,040	13.52
11 Hospital & Health Treatment	Medical Office, 2 Story	2	7,000	3,500	50	70	5,575	5,575	5,575	2.79
12 Public Buildings	Town Hall, 2-3 Story	3	18,000	6,000	65	92	0	21,753	21,753	10.88
13 Religious	Church	1	17,000	17,000	110	155	0	0	0	0.00
14 Amusement	Movie Theatre	1	12,000	12,000	92	130	0	0	0	0.00
15 Apartments/Assisted Living	Apartment, 1-3 Story	3	22,500	7,500	73	103	0	27,040	27,040	13.52
16 Misc.	Average	2	24,583	13,657	98	139	0	19,455	19,455	9.73

Joint properties	Weight LB/UF
800S200-43	1.98
1000S200-43	2.29
1000S200-54	2.86

## Assumptions

- Means commercial construction examples are typical of Dodge classifications
- All floor joists are steel framed
- Three joist sizes are used to approximate tons of steel.
- Width and length of building are used to determine amount of steel in each example.
- 800S200-43 joists are assumed in buildings with 50 foot widths or less.
- 1000S200-43 joists are assumed for buildings with 50-100 foot widths.
- 1000S200-54 joists are assumed for buildings wider than 100 feet.

## Roofs

Tons of steel in each Dodge Classification based on 100% steel framed roofs

Dodge Segment	Means Class	Stories	Total SF	Footprint	Width	Length	400S162-33	400S162-43	600S162-54	Total (LBS)	Total (Tons)
1 Stores and Food Service	Restaurant, Fast Food	1	4,000	4,000	53	75					
	Store, Convenience	1	4,000	4,000	53	75					
2 Warehouses	Average	1	4,000	4,000	53	75	6,562			6,562	3.28
	Warehouse	1	30,000	30,000	145	206					
3 Office and Bank Buildings	Office, 2-4 Story	3	20,000	6,667	69	97				97,325	48.66
	Bank	1	4,100	4,100	54	76	6,724				
4 Hotels & Motels	Average	2	12,050	5,383	61	87				10,360	5.18
	Motel, 2-3 Story	3	49,000	16,333	107	152					
5 Garages & Service Stations	Garage, Repair	1	10,000	10,000	84	119				53,169	53.169
	Average	1	1,400	1,400	31	45	2,338			20,918	
6 Manufacturing Plants	Garage, Service Station	1	5,700	5,700	58	82				11,627	5.81
	Factory	1	30,000	30,000	145	206				97,325	97.325
7 Laboratories	Medical Office, 1 Story	1	7,000	7,000	70	100				14,688	14,688
	School, Jr. High	2	110,000	55,000	197	279					7.34
8 Schools & Colleges	Library	2	22,000	11,000	88	125				177,981	177,981
	Apartment, 1-3 Story	3	22,500	7,500	73	103				22,989	22,989
9 Libraries & Museums	Medical Office, 2 Story	2	7,000	3,500	50	70	5,752			15,727	15,727
	Town Hall, 2-3 Story	3	18,000	6,000	65	92					
10 Dormitories	Church	1	17,000	17,000	110	155				12,610	12,610
	Movie Theatre	1	12,000	12,000	92	130				55,325	55,325
11 Hospital & Health Treatment	Apartment, 1-3 Story	3	22,500	7,500	73	103				25,063	25,063
	Public Buildings										12.53
12 Religious	Apartment, 1-3 Story	3	22,500	7,500	73	103				15,727	15,727
	Church	1	17,000	17,000	110	155					7.86
14 Apartments	Movie Theatre	1	12,000	12,000	92	130					
	Assuming a 20 foot truss, 4:12 pitch										
15 Apartments/Assisted Living	Apartment, 1-3 Story	3	22,500	7,500	73	103				28,497	28,497
	Average	2	24,583	13,657	98	139					14.25
Truss Crest Properties		Weight LB/LF	Truss Profile		Weight/LF Truss						
400S162-33	0.94		400S162-33		3,198						
400S162-43	1.21		400S162-43		4,114						
600S162-54	1.89		600S162-54		6,426						

## Assumptions

- Means commercial construction examples are typical of Dodge classifications
- All roofs are steel framed
- A standard 4:12 roof truss is assumed in all cases for simplicity
- Truss size studs are used to approximate tons of steel.
- Width and length of building is used to determine amount of steel in example.
- 400S162-33 studs are used in buildings up to 60 feet wide.
- 600S162-54 studs are used for buildings between 60 and 100 feet wide.
- 600S162-54 studs are used for buildings over 100 feet wide.

**Tons of Steel In One Building for Each  
Dodge Classification**

**Tons of Steel In Each Dodge Classification Using  
No. of Units From 2002 Data**

Dodge Segment	Exterior Walls	Interior Walls	Floors	Roofs	
1 Stores and Food Service	2.83	0.51	0.00	3.28	
2 Warehouses	28.08	2.55	0.00	48.66	
3 Office and Bank Buildings	11.01	18.28	4.82	5.18	
4 Hotels & Motels	18.74	41.62	38.21	28.58	
5 Garages & Service Stations	5.95	0.54	0.00	5.81	
6 Manufacturing Plants	23.40	2.13	0.00	48.66	
7 Laboratories	3.41	7.59	0.00	7.34	
8 Schools & Colleges	30.57	45.26	60.07	88.99	
9 Libraries & Museums	19.83	3.61	9.83	11.49	
10 Dormitories	10.58	28.29	13.52	7.86	
11 Hospital & Health Treatment	4.82	10.74	2.79	2.88	
12 Public Buildings	15.15	33.63	10.88	6.30	
13 Religious	21.14	3.84	0.00	27.66	
14 Amusement	14.80	1.61	0.00	12.53	
15 Apartments/Assisted Living	10.58	28.29	13.52	7.88	
16 Misc.	22.31	20.29	9.73	14.25	
<b>Totals</b>	<b>1,287.953</b>	<b>1,224.291</b>	<b>540.445</b>	<b>1,432.569</b>	<b>4,465.258</b>

Dodge Segment	Exterior Walls	Interior Walls	Floors	Roofs	Totals
1 Stores and Food Service	178.171	31.925	0	207.406	418.501
2 Warehouses	183.264	16.868	0	317.835	517.985
3 Office and Bank Buildings	137.480	228.209	80.245	64.676	490.605
4 Hotels & Motels	15.070	33.481	29.115	21.374	92.020
5 Garages & Service Stations	163.725	14.942	0	160.034	338.702
6 Manufacturing Plants	40.695	3.701	0	34.840	129.037
7 Laboratories	7.821	17.418	0	16.850	42.089
8 Schools & Colleges	63.328	93.744	124.422	184.332	465.826
9 Libraries & Museums	11.613	2.112	5.757	6.730	26.213
10 Dormitories	10.853	26.007	13.883	8.063	61.786
11 Hospital & Health Treatment	66.492	148.094	38.449	39.670	292.708
12 Public Buildings	30.768	68.314	22.092	12.808	133.978
13 Religious	63.587	11.565	0	83.225	168.377
14 Amusement	66.384	9.427	0	73.153	168.984
15 Apartments/Assisted Living	185.350	495.385	236.757	137.701	1,065.193
16 Misc.	22.351	20.326	9.745	14.274	68.696
<b>Totals</b>	<b>1,287.953</b>	<b>1,224.291</b>	<b>540.445</b>	<b>1,432.569</b>	<b>4,465.258</b>

**Market Share Factors**  
**(Realistic Percentage of Buildings that used LGS in 2002)**

**Market (2002) In Tons After Applying Factors**

Dodge Segment	Exterior Walls	Interior Walls	Floors	Roofs	Totals
1 Stores and Food Service	45%	81%	0%	8%	29%
2 Warehouses	46%	81%	0%	0%	19%
3 Office and Bank Buildings	47%	81%	10%	8%	53%
4 Hotels & Motels	39%	81%	10%	8%	38%
5 Garages & Service Stations	45%	81%	0%	10%	30%
6 Manufacturing Plants	62%	81%	0%	0%	22%
7 Laboratories	50%	81%	0%	8%	45%
8 Schools & Colleges	38%	81%	10%	4%	26%
9 Libraries & Museums	50%	81%	0%	2%	23%
10 Dormitories	39%	81%	15%	6%	49%
11 Hospital & Health Treatment	44%	81%	10%	4%	53%
12 Public Buildings	49%	81%	0%	0%	53%
13 Religious	43%	81%	0%	0%	23%
14 Amusement	49%	81%	10%	0%	30%
15 Apartments/Assisted Living	50%	81%	18%	10%	52%
16 Misc.	49%	81%	10%	4%	43%
<b>Totals</b>	<b>47%</b>	<b>81%</b>	<b>13%</b>	<b>4%</b>	<b>38%</b>

Dodge Segment	Exterior Walls	Interior Walls	Floors	Roofs	Totals
1 Stores and Food Service	80,627	25,838	0	18,592	123,057
2 Warehouses	84,445	13,488	0	0	97,933
3 Office and Bank Buildings	64,616	184,693	6,024	5,174	260,507
4 Hotels & Motels	5,877	27,081	2,911	1,710	37,580
5 Garages & Service Stations	73,876	12,083	0	18,003	101,773
6 Manufacturing Plants	25,231	2,985	0	0	28,226
7 Laboratories	3,910	14,097	0	1,011	19,018
8 Schools & Colleges	24,633	75,870	12,442	7,373	120,383
9 Libraries & Museums	5,807	1,709	0	136	7,651
10 Dormitories	4,233	23,478	2,079	484	30,272
11 Hospital & Health Treatment	29,256	119,857	3,545	1,587	154,546
12 Public Buildings	15,076	55,288	0	0	70,384
13 Religious	27,343	9,390	0	0	36,703
14 Amusement	42,328	7,628	0	0	49,957
15 Apartments/Assisted Living	92,675	400,930	42,616	13,770	549,992
16 Misc.	10,952	16,450	974	571	28,948
<b>Totals</b>	<b>590,750</b>	<b>990,857</b>	<b>70,693</b>	<b>64,410</b>	<b>1,716,911</b>

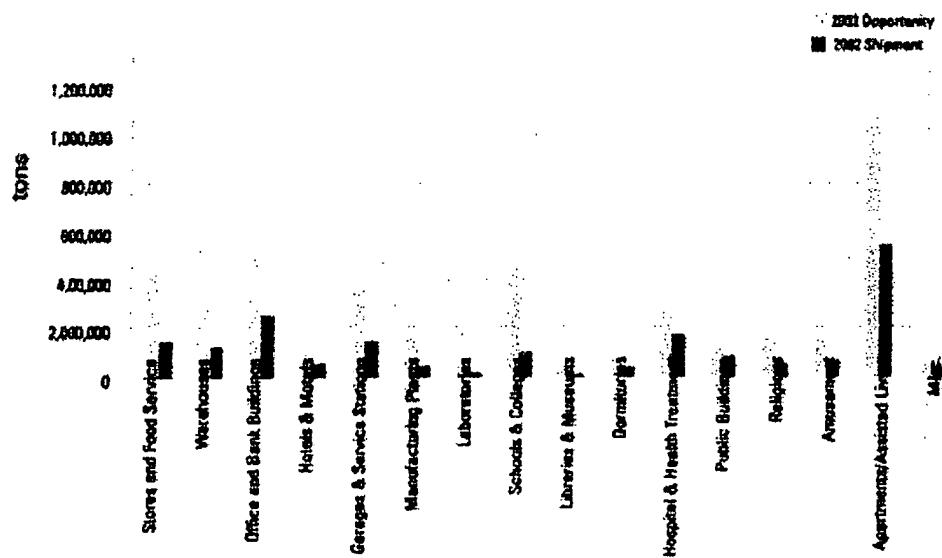


## Value of Steel Sheet Using Factored Ton Numbers Immediately Above

Dodge Segment	\$23.5/CNT	(AMM December 2002)	Floors	Roofs	Totals
	Exterior Walls	Interior Walls			
1 Stores and Food Service	\$ 37,894,589	\$ 12,143,653	\$	\$ 7,798,463	\$ 57,336,705
2 Warehouses	\$ 39,868,286	\$ 6,359,487	\$	\$	\$ 46,026,732
3 Office and Bank Buildings	\$ 30,369,371	\$ 86,805,714	\$ 2,831,504	\$ 2,431,808	\$ 122,438,388
4 Hotels & Motels	\$ 2,762,319	\$ 12,728,158	\$ 1,388,380	\$ 803,658	\$ 17,982,528
5 Garages & Service Stations	\$ 34,827,910	\$ 5,683,719	\$	\$ 7,521,608	\$ 47,933,237
6 Manufacturing Plants	\$ 11,858,653	\$ 1,407,734	\$	\$	\$ 13,266,387
7 Laboratories	\$ 1,837,836	\$ 6,625,686	\$	\$ 475,182	\$ 8,938,715
8 Schools & Colleges	\$ 11,608,218	\$ 35,658,742	\$ 5,847,236	\$ 3,485,434	\$ 56,580,229
9 Libraries & Museums	\$ 2,729,113	\$ 803,449	\$	\$ 63,263	\$ 3,555,826
10 Dormitories	\$ 1,989,361	\$ 11,033,797	\$ 977,351	\$ 227,375	\$ 14,227,884
11 Hospital & Health Treatment	\$ 13,750,554	\$ 56,352,911	\$ 1,807,121	\$ 745,802	\$ 72,838,388
12 Public Buildings	\$ 7,085,521	\$ 25,985,557	\$	\$	\$ 33,071,078
13 Religious	\$ 12,691,006	\$ 4,399,220	\$	\$	\$ 17,250,227
14 Amusement	\$ 19,894,188	\$ 3,585,820	\$	\$	\$ 23,480,008
15 Apartments/Assisted Living	\$ 43,557,305	\$ 188,437,318	\$ 20,029,870	\$ 6,471,924	\$ 258,496,218
16 Misc.	\$ 5,147,493	\$ 7,731,731	\$ 458,002	\$ 268,349	\$ 13,626,575
Totals	\$ 277,652,705	\$ 485,702,686	\$ 33,319,815	\$ 30,212,865	\$ 806,948,130

	Structural	Non-Structural	Total
Opportunity - 2002	3,240,967	1,224,291	4,465,258
SSMA Shipments - 2002	621,500	820,000	1,441,500
SSMA Estimated Share - 2002	75.0%	75.0%	75.0%
Industry Shipments - 2002	828,687	1,093,333	1,922,000
Residential Market - 2002	102,613	102,477	205,090
Nonresidential Market - 2002	726,053	990,857	1,716,910
Market - 2002 (from above)	726,054	990,857	1,716,911
Marketshare - 2002	22.40%	80.93%	38.45%

### Nonresidential Steel Framing Market



# **EXHIBIT B**

## Exhibit B

### Market (2002) in Tons After Applying Factors

Dodge Segment	Interior Walls (Tons)	Interior Walls (LBS)		
		LBS/Lin-Ft	Lin-Ft	
1 Stores and Food Service	25,838	51,676,000	0.65	79,501,538
2 Warehouses	13,488	26,976,000	0.88	30,654,545
3 Office and Bank Buildings	184,693	369,386,000	0.88	419,756,818
4 Hotels & Motels	27,081	54,162,000	0.72	75,225,000
5 Garages & Service Stations	12,093	24,186,000	0.88	27,484,091
6 Manufacturing Plants	2,995	5,990,000	0.88	6,806,818
7 Laboratories	14,097	28,194,000	0.65	43,375,385
8 Schools & Colleges	75,870	151,740,000	0.72	210,750,000
9 Libraries & Museums	1,709	3,418,000	0.88	3,884,091
10 Dormitories	23,476	46,952,000	0.65	72,233,846
11 Hospital & Health Treatment	119,857	239,714,000	0.65	368,790,769
12 Public Buildings	55,288	110,576,000	0.72	153,577,778
13 Religious	9,360	18,720,000	0.88	21,272,727
14 Amusement	7,629	15,258,000	0.88	17,338,636
15 Apartments/Assisted Living	400,930	801,860,000	0.65	1,233,630,769
16 Misc.	16,450	32,900,000	0.68	37,386,364
Totals	990,854	1,981,708,000		2,801,669,176

- Weights (lbs/lineal ft) are from Page 9 of Exhibit A
- Conversion of Tons to lbs is based on 2000 lbs per ton

# **EXHIBIT C**

## **Exhibit C**

### **Derivations of Weight per Foot (interior wall)**

These factors would be summarized in the following equation:

Width of Blank (inches) x Thickness of Blank (inches) x Length of Blank (inches) x  
Conversion Factor (lbs /Cubic inch) = lbs/lineal Ft

### **Existing Technology**

Width of Blank =	6.5in
Thickness of Blank =	.015 in
Length =	12 in
Conversion Factor =	<u>.283 lbs/cu in</u> .331 lbs/lineal Ft

### **Proposed Patent Technology**

Width of Blank =	4.1in
Thickness of Blank =	.015 in
Length =	12 in
Conversion Factor =	<u>.283 lbs/cu in</u> .209 lbs/lineal Ft

### **Material Savings – lbs/lineal Ft**

.331 lb/lineal Ft - .209 lbs/lineal Ft = .122 lb/lineal Ft

### **% Material Savings**

$((.331 - .209) / .331) \times 100 = 37\%$

# **EXHIBIT D**

## AMM Steel Base Prices

Market prices, f.o.b. mill, by grade, not including extra charges for size, finish, temper, packaging, shipping and other specifications.

## COILED PLATE

Plate produced on a continuous mill.

Grade	Sheet	Price
304	220.01	
304L	223.01	
316	338.81	
316L	341.61	

## UNCOILED PLATE

Plate produced on a plate mill.

Grade	Sheet	Price
304	260.91	
304L	267.01	
309	NA	
310	NA	
316L	428.91	

## BAR

Smooth-turned round bar, 1" diameter, mostly in 10,000-lb quantities.

Grade	Sheet	Price
303	262.03	
304	263.20	
316	378.21	
410	137.59	
17Cr4Ni	284.00	

## COLD-ROLLED SHEET

Grade	Sheet	Price
301	118.00	
302	128.00	
304	228.01	
304L	231.01	
316L	352.61	

## COLD-ROLLED STRIP

Grade	Sheet	Price
304L	246.01	
316L	363.01	

NA—Not available

Estimated market prices per lb, f.o.b. mill or warehouse. Most prices were effective 06/23/07.

## COLD WORK DUE STEELS

(decarb free)

Grade	Shape	Size	Price
A-2	Flat	1/2" x 1"	\$3.80-\$4.00
A-2	Flat	3" x 4"	\$3.25
D-2	Round	20"	\$3.20

## HOT WORK DUE STEELS

(decarb free)

Grade	Price
H-14 ( 2" Round )	NA
H-15, 2-inch rounds	\$3.00
D-2 flat bar	\$3.75
H-18 round bar	NA

Market prices per hundredweight, f.o.b. mill, for hot-rolled and cold-rolled sheets.

## HOT-ROLLED SHEET

(special bar quality)

Midwest	Price
Midwest	\$26.50

## COLD-ROLLED (Class B)

(special bar quality)

Midwest	Price
Midwest	\$31.60

## HOT-DIPPED GALVANIZED SHEET

(special bar quality)

Midwest	Price
Midwest	\$39.00

## GALVANIZED SHEET

(special bar quality)

Midwest	Price
Midwest	\$43.00

## ELECTROGALVANIZED SHEET

(special bar quality)

Midwest	Price
Midwest	\$41.00

## ALUMINIZED SHEET

(special bar quality)

Midwest	Price
Midwest	\$44.50

## MOTOR LAMINATION SHEET

(special bar quality)

Midwest	Price
Midwest	\$31.50

Market prices per hundredweight, f.o.b. mill.

## MERCHANT PRODUCTS

(base prices)

Reinforcing bar, Grade 60, No. 5	Price
2 x 2 x 1/4" angle	\$29.00
3 x 3 x 1/4" angle	\$33.35
3x3x1/4-inch angles	\$33.00
6x11.5 channels	\$37.15
1/2" x 4" bar	\$33.65

## COLD-FINISHED

(base prices)

1" round, 1018 (carbon)	Price
1" round, 12L14 (carbon)	\$45.00
1" round, 4140 (alloy)	\$73.00

## HOT-ROLLED

(special bar quality)

1" round, 1000 series (carbon)	Price
1" round, 4100 series (alloy)	\$46.50

Market prices per hundredweight, delivered.

## MESH

(base prices)

Mesh quality low carbon	Price
Industrial quality low carbon	\$28.00
High carbon	\$31.50
Cold-heading quality	\$33.00

## TUBING

(base prices)

Carbon—annealed ERW	Price
Carbon—seamless	\$1,272
N80—ERW	\$1,460
N80—seamless	\$1,658
	\$1,791

## CABING

(base prices)

Carbon—annealed ERW	Price
Carbon—seamless	\$1,236
N80—ERW	\$1,438
N80—seamless	\$1,630

## THERM

(base prices)

Carbon—annealed ERW	Price
Carbon—seamless	\$1,270
N80—ERW	\$1,438
N80—seamless	\$1,631

## REBAR

(base prices)

Rebar	Price
6x6	\$402
8x8	\$464

## COLD-ROLL COIL

(base prices)

Cold-Roll Coil	Price
7x7	\$539
8x8	\$601

## HOT-ROLL BAND

(base prices)

Hot-Roll Band	Price
10x10	\$348
12x12	\$404

Market prices per hundredweight, f.o.b. mill.

## CARBON GRADE PLATE

(base prices)

National mills	Price
Cut-to-length	\$38.00-\$41.00
Coiled	\$34.00-\$41.00
48-inches	\$26.50
60-inches	\$26.50
72-inches	\$26.50

## ALLOY PLATE

(base prices)

National mills	Price
Strip Mill Plate	\$68.00-\$88.00
(also known as floor plate)	\$63.00

## SAFETY PLATE

(base prices)

National mills	Price
NA—Not available	

Average monthly market prices per ton from distributors surveyed in the Houston area by Pipe Logic, Inc.

Source: Pipe Logic, Inc., Houston, TX

Prices are subject to change monthly.

SteelBenchmarker is a registered trademark of World Metal Dynamics, Inc., and AMM and SteelBenchmarker were originally developed in April 2005.

Prices are subject to change monthly.

SteelBenchmarker is designed for prompt, accurate and consistent pricing for the steel industry and its customers.

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# **EXHIBIT E**

## Exhibit E

### Derivation of Material Savings

These factors would be summarized in the following equation:

Weight of material required to manufacture 1 foot-

Existing framing member	0.331 lb/lineal-foot
Proposed patent design	<u>0.209</u> lb/lineal-foot
Anticipated weight saving	0.122 lb/lineal-foot
Current price of Hot Dipped Galvanized Sheet	<u>\$0.39</u> per pound
Anticipated saving per lineal foot	.0475 per foot
Estimated market for this product	<u>2,800,000,000 feet/year</u>
Estimated market value	\$133,000,000 / year